

# Press release on Primary Dealers Best Performers during H1 (2015-2016)

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The Ministry of Finance appraises the performance of its Primary Dealers on the primary and on the secondary markets of bills and bonds. The objective of this appraisal is to establish a ranking between Primary Dealers to determine the ones who are performing best.

Ministry of Finance is publishing the names of the five best ranked Primary Dealers, among the 15 Primary Dealers, in both primary and secondary markets of bills and bonds during the first half of 2015-2016 (from July-December 2015) in the following league tables.

## **Primary MARKET**

The Primary market activities appraisal is based on a global ranking consisting of quantitative and qualitative assessment counting for 80% vs. 20% of the rank respectively.

### 1. Quantitative Ranking:

The quantitative assessment, which is 80% of the Global Ranking, is based on the successful bids (measuring actual market share) realized by every PD. The calculation of a PD's market share in the auctions is done separately for bills and for bonds, and the amounts involved are weighted by maturity which is 1 year for bills and 5 years for bonds.

### 2. Qualitative Ranking:

To check compliance with Primary Dealers' decree and its Executive regulation.

The qualitative assessment, which is 20 % of the Global Ranking, is based on 4 criteria to measure the effort done by each PD, as well as the compliance with bidding obligations:

- a. Frequency of Access ( number of access / number of auctions)
- b. Frequency of Success ( number of winning bids / number of auctions)
- c. Cover Ratio ( amount of submitted bid / 150% proportional market share)
- d. Accepted Ratio ( amount of successful bids / 50% of proportional market share)

An average ranking is calculated for the 4 above mentioned criteria ranking to compose the qualitative Rank (20% of Global Ranking).

In all cases the assessment of PDs Performance is done by auction, combining all maturities for bills & Bonds with separate calculation for bills and bonds.

## **II. SECONDARY MARKET**

Primary Dealers are ranked on the basis of their market share in, i.e. their percentage contribution to the turnover in the secondary market.

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## League Tables:

### I. Primary Market Assessment

#### A. T-Bills Primary Market

| T-Bills Primary Market Global Ranking during H1 2015-2016 (from July-December 2015) |                            |                           |                |      |
|-------------------------------------------------------------------------------------|----------------------------|---------------------------|----------------|------|
| PDs                                                                                 | Quantitative Ranking (80%) | Qualitative Ranking (20%) | Global Ranking | Rank |
| National Bank of Egypt                                                              | 1                          | 1                         | 0.50           | 1    |
| Banque Misr                                                                         | 2                          | 5                         | 1.30           | 2    |
| Commercial Int'l Bank                                                               | 3                          | 10                        | 2.20           | 3    |
| Qatar National Bank                                                                 | 4                          | 9                         | 2.50           | 4    |
| ARAB African Int'l Bank                                                             | 5                          | 7                         | 2.70           | 5    |

#### B. T-Bonds Primary Market

| T-Bonds Primary Market Global Ranking during H1 2015-2016 (from July-December 2015) |                            |                           |                |      |
|-------------------------------------------------------------------------------------|----------------------------|---------------------------|----------------|------|
| PDs                                                                                 | Quantitative Ranking (80%) | Qualitative Ranking (20%) | Global Ranking | Rank |
| National Bank of Egypt                                                              | 1                          | 1                         | 0.50           | 1    |
| Commercial Int'l Bank                                                               | 2                          | 3                         | 1.10           | 2    |
| Banque Misr                                                                         | 3                          | 3                         | 1.50           | 3    |
| Misr Iran Development Bank                                                          | 5                          | 2                         | 2.20           | 4    |
| Qatar National Bank                                                                 | 4                          | 9                         | 2.50           | 5    |

### II. Secondary Market Assessment

#### A. T-Bills Secondary Market

| T-Bills Secondary Market Assessment during H1 2015-2016 (July - December 2015) |                                          |      |
|--------------------------------------------------------------------------------|------------------------------------------|------|
| PDs Name                                                                       | % of Contribution in Sec Market Activity | Rank |
| National Bank of Egypt                                                         | 13.73%                                   | 1    |
| Arab Bank                                                                      | 11.93%                                   | 2    |
| Crédit Agricole Egypt                                                          | 9.59%                                    | 3    |
| Barclays Bank - Egypt                                                          | 7.75%                                    | 4    |
| Citibank                                                                       | 6.97%                                    | 5    |

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### B. T-Bonds Secondary Market

| T-Bonds Secondary Market Assessment during H1 2015-2016 (July - December 2015) |                                          |      |
|--------------------------------------------------------------------------------|------------------------------------------|------|
| PDs Name                                                                       | % of Contribution in Sec Market Activity | Rank |
| National Bank of Egypt                                                         | 26.73%                                   | 1    |
| Commercial Int'l Bank                                                          | 20.43%                                   | 2    |
| Arab Bank                                                                      | 18.34%                                   | 3    |
| Crédit Agricole Egypt                                                          | 11.67%                                   | 4    |
| QNB Al Ahli                                                                    | 6.19%                                    | 5    |